



Conference Program

Wednesday, 24 November 2010

Chairman: Dr. Karel Vanroye – Buck Consultants International

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| | 08.30 | Registration | |
| | OPENING SESSION | | |
| | 09.00 | Welcome | Dr. Karel Vanroye |
| | 09.05 | Welcome speech | Jean-Claude Terrier, Président du Directoire du Grand Port Maritime de Marseille Fos |
| | 09.20 | Presentation of the Port of Marseille Fos | Dirk Becquart, Directeur du Développement du Grand Port Maritime de Marseille Fos |
| | MODULE 1 TRENDS AND DEVELOPMENTS | | |
| ANTE MERIDIEM | 09.45 | Developing value proposition of Ports and inland terminals | Ellen Naaykens, Business Manager Logistics – Port of Rotterdam |
| | 10.10 | Liner Strategies and Inland Terminal Developments | Pierre Franc, Ministère de l'Ecologie, de l'Energie, du Développement Durable et de la Mer |
| | 10.35 | Supply Demand and Freight Markets Forecast | Isabelle Griffith Ocean Shipping Consultants |
| | 10.55 | Q+A | |
| | 11.00 | COFFEE BREAK | |
| | MODULE 2 INVESTING IN NETWORKS OF INLAND TERMINALS | | |
| | 11.30 | Hinterland strategy of APM Terminals Rotterdam regarding current and future inland terminals | John P.M. Verschelden Managing Director, APM Terminals |
| | 11.55 | Hinterland Policy of the Port of Antwerp with Focus on Rail and Barge Connections | Pascale Pasmans, Senior Consultant Strategy and Development - Barges, Port of Antwerp |
| | 12.20 | Investing in the Rhône-Saône infrastructural expansion | Cécile Cohas, Direction, Relations Extérieures et Innovations, Service Navigation Rhône-Saône, VNF |
| | 12.45 | Q+A | |
| | 13.00 | LUNCH | |
| | MODULE 3 STRATEGIES OF INLAND TERMINALS | | |
| | 14.30 | Swiss Rhine Ports | Christian Baumann, Deputy Director Swiss Rhine Ports Basel |
| | 14.50 | Medlink Ports | Fabienne Margail, Chef du Département Hinterland du Grand Port Maritime de Marseille Fos |
| | 15.20 | Northern Italy Inland Water Way System and Adriatic links | Giancarlo Leoni, North Italy IWW network coordinator, Province of Mantova, Italy |
| POST MERIDIEM | 15.45 | Q+A | |
| | 16.00 | COFFEE BREAK | |
| | MODULE 4 INLAND TERMINALS AND INTERMODAL OPERATORS | | |
| | 16.45 | Contargo Trimodal Network and Inland Navigation: projected Megahub Terminal as means for efficient and reliable connections to northern ports in Germany and western ports. | Heinrich Kerstgens, Managing Director, Contargo Trimodal Network |
| | 17.05 | Railport Scandinavia is the Port of Gothenburg's rail concept where Inland Terminals are seen as extended gateways | Arvid Guthed, Port of Gothenburg and Tomas Arvidsson, Railport Vaggeryd |
| | 17.25 | Another way of using rail transport with an eye for quality and innovation and sustainable development | Patrick Ben Arous, Directeur Générale, Rail Link Europe |
| | 17.45 | Q+A | |
| | 17.55 | Conclusions of the day | Dr. Karel Vanroye |
| | 18.00 | Cocktail reception | |

Thursday, 25 November 2010

Chairman: Dr. Karel Vanroye – Buck Consultants Intern.

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| ANTE MERIDIEM | 09.00 | Opening | |
| | MODULE 5 ROLE OF INLAND TERMINALS IN DECARBONISING SUPPLY CHAINS | | |
| | 09.05 | Policy of Procter and Gamble to decarbonise distribution efforts influences the supply chain. Which role for Inland Terminals? | M. Eng. David Jammes, Supply Chain Research Manager, Procter and Gamble, Brussels |
| | 09.30 | Green Logistics at DB Schenker (Integrated solutions for sustainable transport chains) | Ummo Bruns, Port Representative West Ports, DB (Deutsche Bahn) |
| | 09.55 | The large scale infrastructural project of linking the Rhone and the Rhine against the backdrop of a modal shift to reduce CO2 emissions | Françoise Erbs, Promoter of the public debate on an inland waterway link between the Mediterranean and Northern/Eastern Europe - VNF |
| | 10.20 | Q+A | |
| | 10.30 | COFFEE BREAK | |
| | MODULE 6 DEVELOPING THE VALUE PROPOSITION OF INLAND TERMINALS | | |
| | 11.00 | Interporto Campano | Rod Loader, Chief Operating Officer, Interporto Campano, Italy |
| | 11.25 | Value Proposition of Inland Terminals in Emerging Markets (India) | Abhishek Tandon, Consultant-Liner Trade & Supply Chain Advisory, Drewry Shipping Consultants |
| | 11.50 | Value Proposition of Inland Terminals in Emerging Markets (Brazil) | Adolf Ng, Assistant Professor, Dept. of Logistics and Maritime Studies, Faculty of Business, The Hong Kong Polytechnic University |
| | 12.15 | Q+A & Closing remarks | |
| | 13.00 | VISIT TO THE PORT OF MARSEILLE FOS | |

More info on the event is to be found at:

www.inlandterminals.com

LOCATION Espace Bargemon, Marseille (Vieux Port, next to Town Hall)

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